Iowa Economic Development Authority Iowa Tourism Office Media Flowchart FY2014

	Γ	3rd Quarter 2013							4th Quarter 2013						1st Quarter 2014								2nd Quarter 2014						
	-						September	otember October			November November			_	January February				March			April		Mav			June		
	Broadcast Week			29		19 26	5 2 9 16 23	30				25 2	December 2 9 16 2	3 30		20 2			7 24			24	31		28		19 26		
Cable Television																													
Surrounding States	# Spots																												
Chicago, IL (Interconnect/DirectTV/Viamedia/DISH zones)	3,996																			3	33 333	3 333	3	333 333 333	333 3	333	333 333	333 33	3
Kansas City, KS (Interconnect)	1,224																			10	02 102	102	1	102 102 102	102 1	02	102 102	102 10	2
Minneapolis, MN (Interconnect/Direct TV/DISH)	3,156																			2	3 263	3 263	2	263 263 263	263 2	263	263 263	263 26	3
Omaha, NE (Cox Media)	1,500																			12	25 125	125	1	125 125 125	125 1	25	125 125	125 12	5
Online # Clicks	/Impressions (000)																												
Trip Advisor																													
Includes Iowa Tourism Page Sponsorship				•		•				Sponsor F	Page 3/4/1	4-3/3/15		•					•									1	
Includes banner ads																													
Google Search and Display																													
Keyword Search - Average Number of Clicks	31,627																												
Banner Ads (arts, culture, food) - Average Number of Impressions (in thousands)	11,557																												
Banner Ads You Tube - Average Number of Impressions (in thousands)	4,000																												
Remarketing - Average Number of Impressions (in thousands)* Run through Augu	ust 2,750																												
Meredith-Rich Media																													
Rich media ads geo and demo targeted	5,058																												
Social Moms Network																													
Geo and demo targeted videos/ads, facebook/twitter promotion	1,062																												
Expedia																													
Geo and demo targeted banner ads	967																												
Hulu																													
Air commercials online in the key markets	2,593																												
Online Radio																													
Pandora (plus 1,250,000 added value)	1,697																												
Spotify	1,071			1						1																			
Co-Op Advertising				1		L																							
Co-Op Print, Television, Online																													
				1																									
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